VIFCO

VIFCO IT DEPARTMENT
OUR GLOBAL INFORMATION TECHNOLOGY SERVICES

IT SERVICES
OUTSOURCING
NEARSHORING
SKILLS SOURCING

Take your Business to the visionary attitude

A FEW WORDS ABOUT VIFCO

We help Our Customer to take best decision for greatest investment impact

- **CONSULTING FIRM IN INVESTMENT / FINANCE SECTOR**

- **HIGH EXPERIENCED EXPERTS AND SENIOR CONSULTANTS**

- **LARGE IT CONSULTING AND BUSINESS DEV NETWORK**

- **PRIVATE EQUITY / VENTURE CAPITAL**

- **MERGER – ACQUISITION ADVISORY**

- **INTERNATIONAL MOBILITY**

- **ALREADY COVERED LOCATIONS:**

  - PARIS (FR)
  - TUNIS (Tunisia)
  - SAN FRANSISCO (US)
  - PORT-LOUIS (Mauritius)
  - BANGALOR (India)
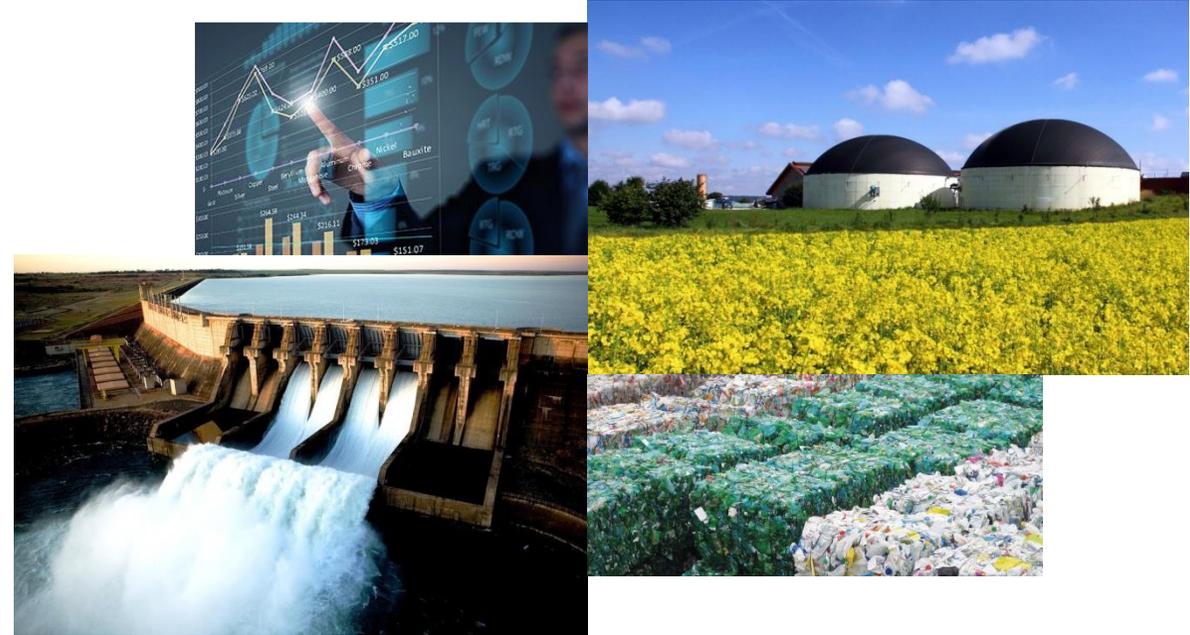
> Visionary Investment Finance Company is a premier full service business and financial advisory firm. Our experienced advisors has provided Financial Analysis, Feasibility studies, accounting, tax, financial advisory, strategy and management consulting services to numerous satisfied small and midsized corporations, governments, non profit entities and high net worth individuals.

A FEW WORDS ABOUT VIFCO

We are committed to your success

5+ active
practice areas

9+ industries
Business sectors

60+ years
Team Experience

VIFCO

Honesty
& Integrity

Professionalism
& Transparency

Ethics &
Confidentiality

Team Work

Excellence, Efficiency
& Economy

Reliability &
Competency

Objectivity &
Best practices

COVERED SECTORS

INDUSTRIES WE COVER

Our team can meet your business needs across the following sectors

MINING & INDUSTRY

ENERGY & WATER

ICT

BANKING & FINANCE

GOVERNMENT

LOGISTICS

SERVICES

HEALTHCARE

CONSUMER GOODS
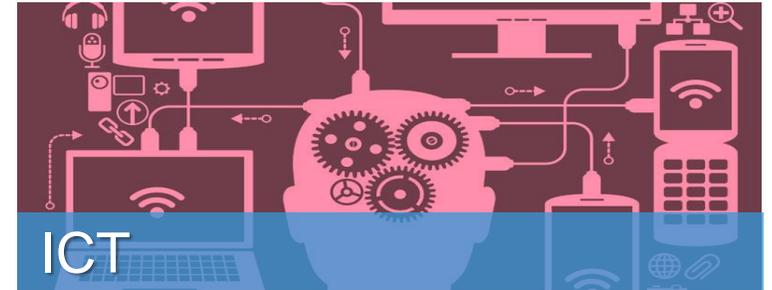
INFORMATION TECHNOLOGIES

TECHNOLOGY GLOBAL SERVICES

We assist you in various it business requirements

DIGITAL TECHNOLOGIES

IOT
Application Layer
Communication Layer
Things Layer

CLOUD
Architect
Migrate
Manage
Transform

SOCIAL
Tool based customer interaction

Technology Services

ANALYTICS
Big Data
Professional Services

MOBILE
UI / UX / Prototyping
Product Engineering And Sustenance
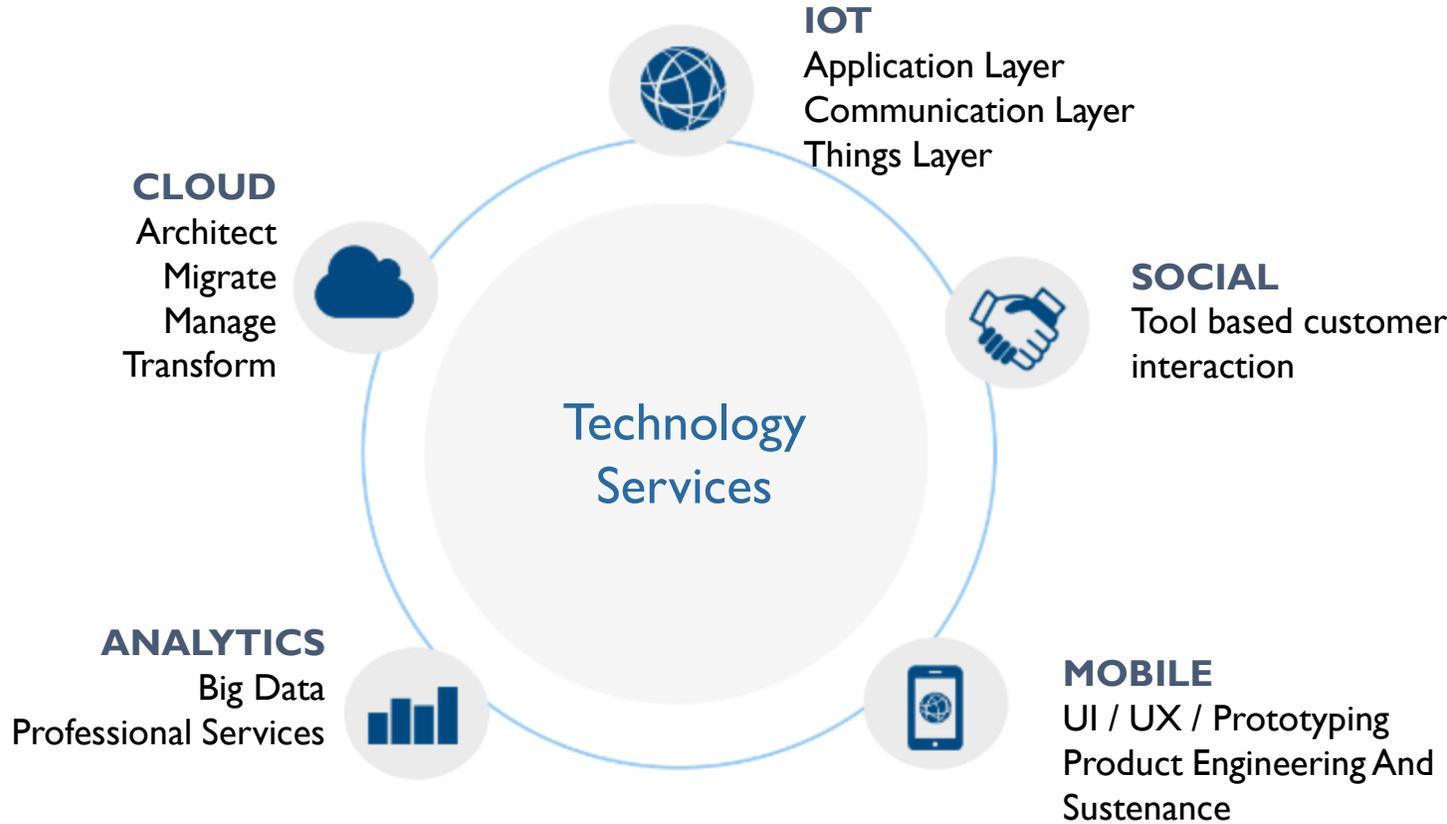
CORE SERVICES

ADMS
- Custom Development
- Maintenance & Support
- Integration / Localization

PACKAGED SOFTWARE (FINACLE/ORACLE,ETC...)
- Implementation
- Customizations
- Integration / Products

PRODUCT ENGINEERING
- PoC/ Consulting
- Design & Development
- Sustenance & Support

NETWORKING
- Processors & Chipsets
- Tools
- Protocols

TESTING Specialized Testing | Testing Frameworks | Security Testing

**PRODUCTION SUPPORT** **QA & DEV/OPs & Continuous Integration**

IT SERVICES

Our 3 HUBS offer us disruptive flexibility and large skilled teams to deliver trun key projects
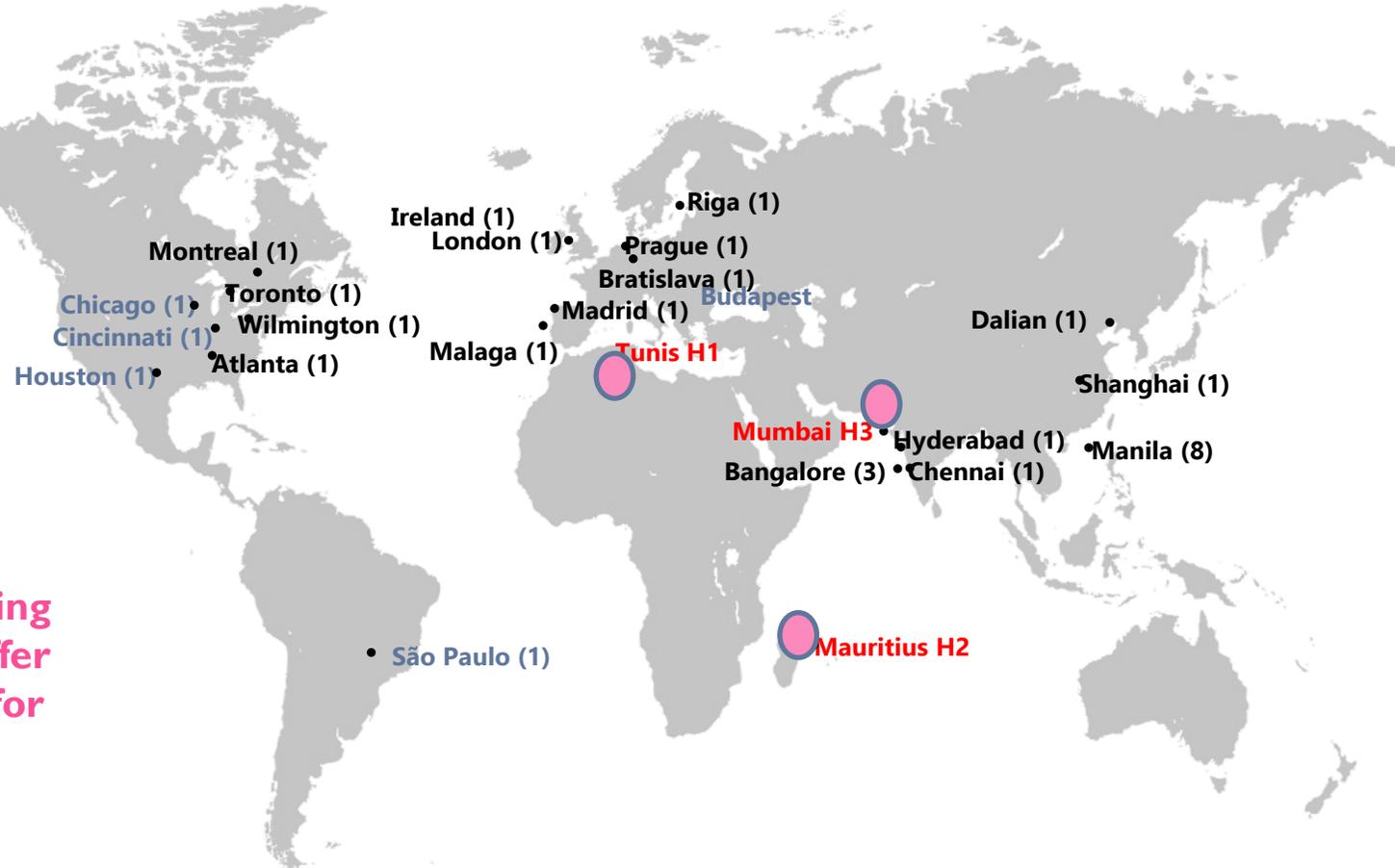
We do compete with existing outsourcing centers and offer complementary solutions for existing infrastructure

Map labels: Riga (1), Ireland (1), London (1), Prague (1), Bratislava (1), Montreal (1), Budapest, Chicago (1), Toronto (1), Madrid (1), Dalian (1), Cincinnati (1), Wilmington (1), Houston (1), Atlanta (1), Malaga (1), **Tunis H1**, Shanghai (1), **Mumbai H3**, Hyderabad (1), Manila (8), Bangalore (3), Chennai (1), São Paulo (1), **Mauritius H2**

We cover different types and deliver turn key scalable solutions

BPO

AMO

SDO

Business processes

Administrative processes

Application Development and Maintenance

IT-infrastructure

BPO: Business Process Outsourcing

APO: Administrative Process Outsourcing

ASP: Application Service Provider
DBRO: Design, Build, Run & Operate
ADM: Application Develop. & Maintenance

ITO: IT Infrastructure Outsourcing
ITS: IT Services, Managed Hosting

OUTSOURCING: OUR TUNISIA HUB BUSINESS CASE

Tunisia an unknown offshoring place offering big potential and high scalable environment

1   **A growing & strong Ecosystem**

2   **Competitive & talented Human Resources**

3   **A high quality & competitive Infrastructure**

4   **A strong Legal & Incentives Framework**

5   **Tunisia - A nice place to be**

80 to 100 USD per day fully loaded cost

Among the most competitive costs in EMEA*

Tunisia is the " Leading country in the Southern Mediterranean region in term of Telecom infrastructure"
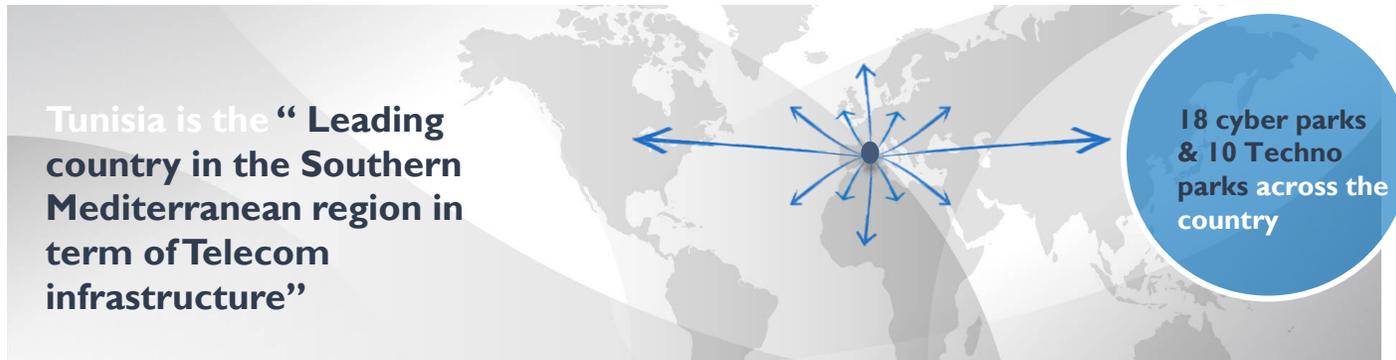
18 cyber parks & 10 Techno parks across the country

Senior | Team Leader
$ 20,000

Beginning Engineer
$ 10,000

Hot-liner (BPO)
$ 6,000
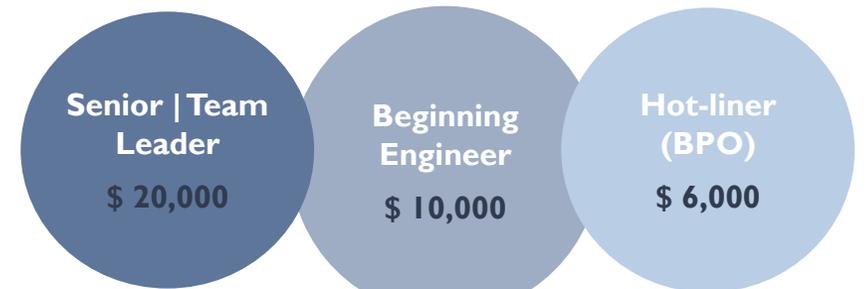
Gross annual salaries

3 200 global companies settled in Tunisia including key brands

ITO

- Settled in Tunisia since 2007
- **800** engineers & technicians covering **43 countries**

hp

- European leader in HR Software
- **350** engineers managing R&D for SOPRA HR core products

sopra hr SOFTWARE

- Regional leader in business intelligence
- **300** engineers covering EMEA* region

Business&Decision

- Global leader for finance tech solutions
- **500** engineers managing R&D for core products

SUNGARD

- Global leader for finance tech solutions
- **250** engineers managing R&D for core products

Linedata

- Settled in Tunisia since 2010
- **250** engineers and planning to expand to 500

Sofrecom

R&D

- European leader in electronics
- **300** engineers specializing on IoT and embedded systems

SagemCom

- Global leader in micro electronics
- **250** engineers designing and testing embedded systems

ST

- Designing embedded systems for Jaguar and Volvo
- **270** engineers & technicians

ARDIA

- Global leader for Telecom equipment
- **100** engineers covering EMEA* region

HUAWEI

- Settled in Tunisia since 2010
- **100** financial analysts preparing reports for investors

ODDO & CIE

- **100** engineers delivering engineering services for worldwide locations

KROMBERG & SCHUBERT

BPO

- Global leader for BPO
- **7000** operators including technical helpline

Teleperformance

- Settled in Tunisia since 2008
- **1500** operators especialy for Italian customers

Transcom

- Started in Tunisia in 2010 with 35 operators
- **600** operators and IT specialists (SAP delivery center)

Vistaprint

- Global leader for BPO
- **2500** operators including technical helpline

CONVERGYS

- Global leader in data processing
- **800** HR and accounting specialists

ADP

- Document Management outsourcing
- **170 multilingual** operators

tessi

We have extensive experienced IT Specialists network

HIGH MOBILITY

MULTIPLE SKILLS

ALL IT BUSINESS UNITS COVERED

ABILITY TO REACH ANY REQUIREMENT EVEN FOR LARGE TEAMS

NEW TECHNOLOGIES COVERED WITH POSSIBILITY TO ACCELERATED TRAININGS FOR SPECIFIC AND PERONALIZED NEEDS

AGILE BEING

CVS SAMPLES (FRENCH & ENGLISH SPEAKING)
Please ask for our updated CVs list

Name	Nationality	experience	Domaine d'expertise
Y.Barkallah	Tunisien	junior	C/ C++ / Java / Java Script / Type Script /Ionic 2 (mobile) / Angular 2 (mobile and web)/MongoDB (avancé) / MySQL (intermédiaire) / Oracle (débutante)/CSS / Green Sock / Material Design/Windows / Linux Fedora/ Ubuntu
Dellai maryem	Tunisien	junior	C, C++, C#, .NET,JAVA, JEE. SHAREPOINT / HTML,CSS, JAVASCRIPT, PHP / Spring MVC,Spring Data,Spring / Security Angular 6
N.TRABELSI	Tunisien	2 years	Machine Learning: Linear regression, Logistic regression, Time series, Classification (Decision Tree, Random Forest, SVM), Clustering (K-meyears) Deep Learning: FNN, CNN, RNN / Data Science: Scipy, Numpy, Pandas, Scikit-learn, Keras / Data Visualization: Kibana, matplotlib, Seaborn Programming Languages: Python, Java/J2EE, C++, Shell / Databases: MySQL, SQL Server, Elastic search / Operating Systems: Windows Server 2008-2012, Windows7, Ubuntu
H.Sharma	Indian	7 years	CORE JAVA / JSP | Servlets | JDBC | JUnit Maven | SVN | GitHub | Jenkins / J2EE / Spring | Struts | SpringBoot / Design Patterns | Jira Hibernate / Rest Web Services / Tomcat Apache
S.Raymond	Malagache	5 years	Bases de Données : Oracle, MySQL, PostgreSQL, SQLPlus, PLsql ; - Langage : PHP, Python, Ruby, JAVA, C#, HTML, CSS, XAML, XML, YML ; - Script : AngularJS, CoffeeScript, Javascript, jQuery, AJAX, NodeJS ; - Analyse : UML, MERISE, SDI (Schéma Directeur Informatique) ; - Modélisation : Enterprise Architect, MySQL WorkBench, EdrawMax ; - Gestion de projet : méthode Agile, SCRUM, Unified Process ; - Autres : Jenkins, Hudson, TortoiseSVN, Putty, FileZilla, IPv4, Web Service, LAMP.
O.ECHI	Tunisian	9 years	Système d'exploitation : RHEL6.x, RHEL7.x, Solaris Outils DEVOPS : yearsible, Jenkins, Gitlab CI/CD / Outils collaboratifs : JIRA, ALM, Octane, Slack Serveurs Web : Apache, Jonas / Equipements Réseau : F5 Big IP (LTM), Firewall FortiGate, HA Proxy Base de données : MySQL, MongoDB, PostgreSQL / Langages de développement : Shell scripting, Yaml, Perl Virtualisation/Cloudification : VMware, VBox, Openstack
W.Khachaa	Tunisian	junior	Programming Languages : Java , Python , R, JavaScript , C, C++ , C#, ES6 , PHP, Matlab ,Lisp, Prolog . / Frameworks : Java EE, Angular 4+ ,Ionic 3, .NET, Apache Spark. Tools & IDEs : Eclipse , Visual studio 2017, Axure, / Drupal, Latex, Packetracer , eNSP , TensorFlow.
S, Methneni	Tunisian	junior	Machine Leaning Deep Learning Statistics Optimization Forecasting methods Data preprocessing / Data Visualization Project management Logistic skills / Critical thinking Interpersonal communication
S.NACEF	Tunisian	8 years	Gestion de projet, ERP, SAP, SAGEX3, Outils Qualité, Amélioration continue, Lean, Kaizen, Kanban, 5S, FTA, Ishikawa, AMDEC, MSP, MSA, MRPG, 8D, PDCA, SMED, KPI,GMAO, Production, Planification, Développement produit, Méthode, Industrialisation, Maintenance, Enseignement, Formation Continue...

IT SERVICES BUSINESS CASES

Project: **Outsourcing and Software Development**

Organisation: STM-CTI /DEV/2019/001
Project Manager: M.Sharma (India)
Coordinator: V.Gokhool (Mauritius)

Reference: STM-CTI /DEV/2019/001
Client: State Informatics Ltd (Government, Mauritius)
Sectors: Healthcareil
Period: On going (2018 – 2019)
Duration: 6 months
Volume: 200 screens
Technologies:

This is an Outsourcing Projetc example, if you think you have similar requirement, send us your exact term of references for a detailed proposal from VIFCO

RESSOURCES

Java, J2EE, Hibernate, Spring, React, Native, NodeJs, AEM.
Business intelligence, MSBI, reporting, business analytics etc.
Data migration, Talend, Big Data, etc.
C/C++, embedded applications.
Android, iPhone, cross-platform technologies.
.NET, Sitecore, PhP, Python.
Oracle PL/SQL, ERP, EBS, Fusion.

SDLC

#Requirement analysis
#Design
#Development
#Integration
#QA
#Testing
#Delivery
#Support
#Maintenance

OPERATIONS

A/ Initiation of job - Operations between CL and STM (Mauritius): Replication of the same working environment between the two parties; Requirements transmission and validation by CL.
B/ Initiation of job - Operations between STM (Mauritius) and CTI (India): Replication of the same working environment between the two parties; Setup of the same system framework to be worked out; 2
C/ Development cycle - Operations between CL, STM (Mauritius) and CTI (India): Development and integration by the front-end STM (Mauritius) and the back-end team CTI (India) at the same level, same page; QA and internal testing; CL testing; Requirements adjustments; Delivery.
D/ Support & Maintenance - Operations between CL, STM (Mauritius) and CTI (India): STM (Mauritius), front-desk, Level-1 support (bilingual French- English); CTI (India), Level-2 support.

INNOVATION LAB

Digital Transformation
#R & D activities and development of POC
#Transformation of ideas into full-fledged applications and depth and breadth of solutions driven by people insights and customised to client needs.

IT SERVICES BUSINESS CASES

Project: **Design and development of front-end Java screens with backend integration**

Organisation: STM-CTI /DEV/2019/001
Project Manager: Manoj Kr. Sharma (India)
Coordinator: Vashista Gokhool (Mauritius)
Technologies: J2EE technology, Spring, BootStrap, PrimeFaces, JavaScript, jQuery, CSS, etc.

Reference: STM-CTI /DEV/2019/001
Client: Investment Banking Institution(France)
Sectors: Banking-Finance-Insurance-Telecommunications-Retail
**Period:** 2018 - 2019
Duration: Project timeframe (20 months)
Volume: Products/services delivery (units)

This is an Outsourcing Projetc example, if you think you have similar requirement, send us your exact term of references for a detailed proposal from VIFCO

RESSOURCES MAURITIUS

Front-end team (Port-LOUIS)
Senior Developer-Integrator: Integration of all the different parts of programs; Interaction with the Client in order to take exact functional requirement and make any changes; First line contact in Mauritius for the Client; UI Developer, PrimeFaces QA and testing;
Developer: JavaScript/jQuery/JSF coding; Assistance in various levels of testing, individually and also after integration.
Design: Creative design and visual content of web pages as required for each screens

RESSOURCES INDIA

Back-end team (Bangalore)
Senior JAVA Back-end Developers: Core Back-end programming, Server side scripting and programming; Java and controllers coding for view rendering etc.; Writing, handling, testing and integration of all Java related codes; Effective monitoring of the whole system.
Developer CSS, Bootstrap & HTML: CSS coding and classes for the front-end design. Front-end interface and web responsive design.
Tester: Front-end interface and web responsive design; Functionality wise overall testing

OPTIONS

Application Maintenance contract: 24H 7D, support team from Tunis, Port-LOUIS and Bangalore, for any possible bugs, or coming users training

OTHER SOFTWARE and APPS SUPPORT: 24H 7D, support team from Tunis, Port-LOUIS and Bangalore, possibility to build ad-hoc team to help users interact on other subjects especially for integration reasons.

INNOVATION LAB

Digital Transformation
#R & D activities and development of POC
#Transformation of ideas into full-fledged applications and depth and breadth of solutions driven by people insights and customised to client needs.

IT SERVICES BUSINESS CASES

Project: **TECHNICAL INTERFACE AND DELIVERY OF SERVICES**

Organisation: STM-CTI /DEV/2019/001
Project Manager: Manoj Kr. Sharma (India)
Coordinator: Vashista Gokhool (Mauritius)
Technologies: J2EE technology, Spring, BootStrap, PrimeFaces, JavaScript, jQuery, CSS, etc.

Reference: STM-CTI /DEV/2019/001
Client: Investment Banking Institution(France)
Sectors: Banking-Finance-Insurance-Telecommunications-Retail
Period: 2018 - 2019
Duration: Project timeframe (20 months)
Volume: Products/services delivery (units)

This is an Outsourcing Projetc example, if you think you have similar requirement, send us your exact term of references for a detailed proposal from VIFCO

ENTITIES INTERFACE

Client SIL

Project Management Team STM

Back Office Team CL
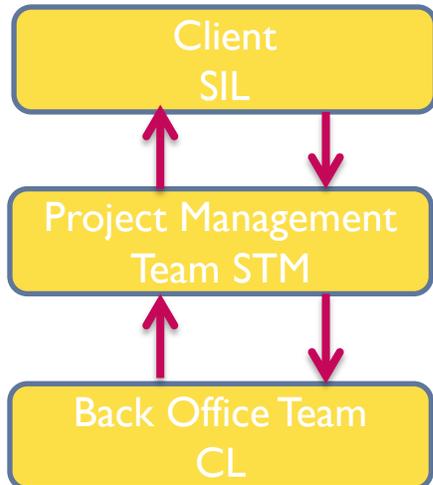
PROJECT MANAGEMENT - OPRATIONS

CL provides wireframes, technical requirements, development rules, coding standards, code repository (SVN) url, design sample, installation guide. § STM configures the machines according to the Development Requirements that includes-: - Eclipse IDE for Java and Report Developers Version: Neon.3 Release (4.6.3) - MySQL Community Edition Database 5.7.x / - Apache Tomcat 8.x.x Web Server / - Java 8 64-Bit / - Maven 3.3.9 or later (embedded with Eclipse) - SubClipse and Subversion / § CL creates the account on "CloudForge" to access the code repository for STM. / § STM retrieves the source code from the svn and imports the projects in Eclipse IDE. / § By following the steps mentioned on installation guide document, the working environment for the project is generated @STM and validated by CL (Team Lead and client team) in order to ensure everything is tuned at STM. § STM recreates the same environment in CTI. § STM, in co-ordination with CTI, develops the code by strictly following the technical requirements documentations and submits the first version of code to CL. § SIL reviews the code and provides remarks on the submitted code and then accordingly being / updated and validated by CL § Design work from STM sent to CL and validated by CL.

ROLES & RESPONSABILITIES

Backend Developers: § Integration of project to set working environment. § Creation of controller and provide connectivity to the MySQL database. § Business module to verify the data structure of fields.
UI Developers: § To create UI components for all pages. § Validation perform on UI components. § JavaScript/jQuery (if any). § Using JSF HTML tag library. § CSS classes to make pages more attractive. § Bootstrap, HTML etc. and to make pages responsive for all browsers and devices.
Graphic Designer: § To create samples of templates and images and validated by the client
Testers § Testing all functionality and validation of pages. § Testing on all devices and browsers for compatibility of all pages.

TRACK RECORD

PROJECTS SAMPLE

Some of our track record 1/3

- FEASIBILITY STUDY
- 400 MILLION € TOTAL INVESTMENT
- PPP NEGOTIATION ASSISTANCE WITH GOVERNMENT AUTHORITIES
- STRATEGIC PLANNING

- FEASIBILITY STUDY
- 150 MILLION € TOTAL INVESTMENT
- PPP NEGOTIATION
- STRATEGIC PARTNERS
- STRATEGIC PLANNING

- FEASIBILITY STUDY
- 120 MILLION $ TOTAL INVESTMENT
- WASTE WATER REUSE ASSESSMENT, DESIGN, IMPLEMENTATION
- STRATEGIC PLANNING
- BIOGAS OPTIMIZATION

- FINANCIAL MODEL
- FUNDRAISING STRATEGY
- 250 MILLION $ INVESTMENT INVESTMENT
- PITCH DECK REVIEW

BIOFUEL PROJECT NORTH AFRICA

WASTE TO ENERGY NORTH AFRICA

WASTE TO BIOGAS INDONESIA

HYDRO POWER CHILE

Some of our track record 2/3

- FEASIBILITY STUDY
- MARKET STUDY
- SITE OPTIMIZATION
- 15 MILLION €
- STRATEGIC PLANNING

- FEASIBILITY STUDY
- 400 MILLION €
- PPP NEGOTIATIONS WITH GOVERNMENT AUTHORITIES
- STRATEGIC PLANNING
- MERGER – ACQUISITION ASSISTANCE
- DUE DELIGENCE

- STRATEGIC PARTNERING
- 60 MILLION €
- PPP ASSISTANCE
- STRATEGIC PLANNING
- FEASIBILITY STUDY
- SITE OPTIMIZATION

- FEASIBILITY STUDY
- FINANCIAL MODEL
- STRATEGIC PLANNING
- 200 MILLION €

OLIVE OIL BUSINESS

INTEGRATED COW BREEDING/CHEESE FACTORY

PV EPC PROJECT

**TIDAL LAGOON**

PROJECTS SAMPLE

Some of our track record 3/3 (Startup Coaching)

- BUSINESS PLAN ASSISTANCE
- VALUATION ASSISTANCE
- FUNDRAISING ASSISTANCE

- BUSINESS PLAN REVIEW
- FUNDRAISING ASSISTANCE

- PITCH DECK BUILDING
- BUSINESS PLAN REVIEW
- FUNDRAISING ASSISTANCE

- BUSINESS PLAN REVIEW
- BUSINESS MODEL ASSISTANCE
- FUNDRAISING ASSISTANCE

DOORBA EDTECH STARTUP
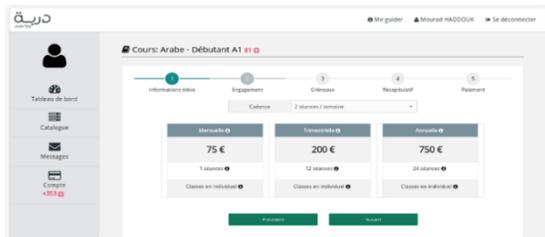
SAAS LOGISTICS STARTUP
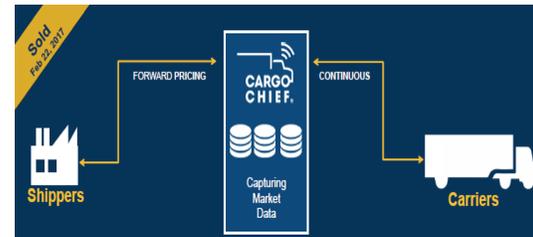
EVEARA SAAS MUSIC DISTRIBUTION STARTUP

YELLOAN FINTECH STARTUP

PUBLIC POLICIES

INVESTMENT SUPORT CASE STUDY

INVESTMENT PROMOTION
- ORGANISATION
- INSTITUTATIONAL SUPPORT

PPP STRUCTURING
- CONTRACT NEGOTIATION
- PROCUREMENTS
- GENERAL FEASIBILITY REPORT

INVESTMENT INCENTIVES
- BENCHMARKING
- COST / BENEFIT
- SECTOR STRATEGIES
- LEGAL INITIATION

IMPLEMENTATION
- BEST STRATEGIES
- STAKEHOLDERS MANAGEMENT
- CHANGE MANAGEMENT

| INVESTMENT | PPP | INCENTIVES | EFFIENCENCY |

We bring to our Partners and Customers a valuable added value

THANK YOU!

@INVEST_WITH_VIFCO

@TAKE YOUR INVESTMENTS TO THE VISIONARY ATTITUDE

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